























BRAND BOOK

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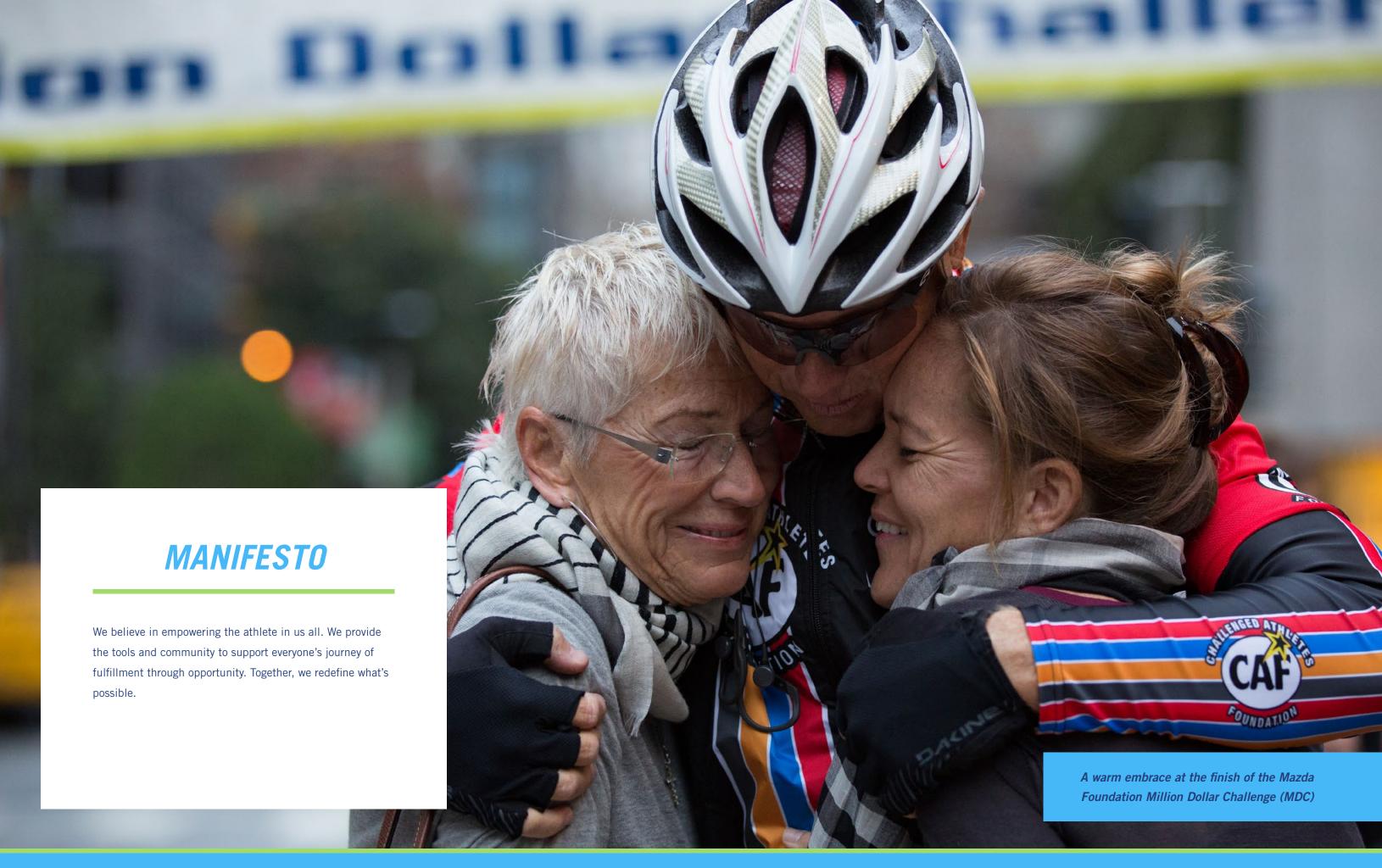
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BRAND ESSENCE

The core beliefs that differentiate our brand:

We believe in empowering the athlete in everyone.

We believe in turning obstacles into opportunities.

We believe that an active lifestyle, leads to fulfillment in life.

We believe that one transformational moment can lead to a lifetime of support.



BRAND ESSENCE CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 5



BRAND PILLARS

These are the tenants of our brand essence that support our brand personality. These are the most important attributes and principles to communicate through the brand.

AUTHENTIC

EMPOWERING

STRONG

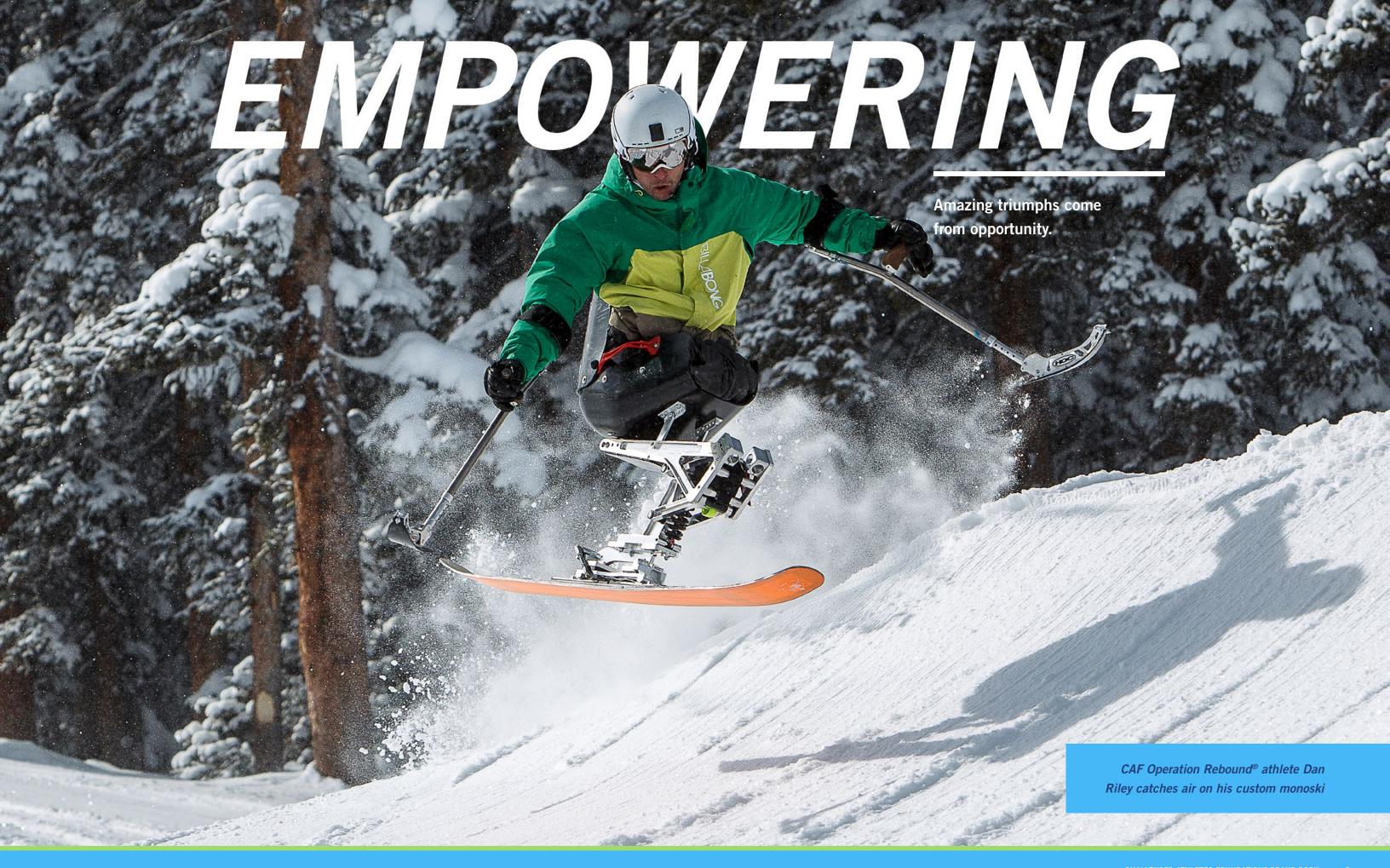
COMMUNITY

BRAND PILLARS CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 6



BRAND PILLARS - AUTHENTIC

CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 7



Brand Pillars - Empowering

Challenged Athletes Foundation® Brand Book p. 8



BRAND PILLARS - STRONG



BRAND PILLARS - COMMUNITY



5 STRATEGIC INITATIVES

Through these five strategic initiatives, we will strengthen the CAF brand while furthering its purpose and fostering public engagement.

1 FOCUS ON PURPOSE DRIVEN INITIATIVES THROUGH EVENTS, PROGRAMS AND DEVELOPMENT

All activities serve as a gateway to life-time stakeholders. Target, capture, collect, cultivate and sustain.

- DEMONSTRATE AND QUANTIFY HOW CAF IMACTS LIVES
 Research that quantifies impact.
- 3 PROACTIVELY DEVELOP OTHER REGIONS WHERE LEADERSHIP IS IDENTIFIED

Leverage data and CRM for cultivation.

- 4 STRENGTHEN INFRASTRUCTURE TO SUPPORT GROWTH Data, development, marketing, research.
- 5 ESTABLISH CAF AS A NATIONAL BRAND WITH GLOBAL REACH

First call, corporate partnerships, deliver brand promise.

5 STRATEGIC INITATIVES

CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 11



MESSAGING PRINCIPLES

No challenge is too great with the right support. That's why our goal is to provide challenged athletes with the tools they need to pursue active and healthy lifestyles. We advocate for all levels of physical activity as a way to enhance quality of life for all. CAF's principle is simple: We Are Team CAF.

TEAM CAF

Through Team CAF, greatness occurs. CAF is made up of athletes, families, volunteers, partners, supporters, and staff. CAF is never a single entity. That's why it's the collective that makes up the team.

YOU-BASED

'You' based messaging is vital to ensure all members of Team CAF are represented and valued.

PEOPLE FIRST LANGUAGE

Physical challenge does not define who you are as a person. On Team CAF, we're mothers, comedians, track stars, and nacho lovers.

MESSAGING PRINCIPLES

CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 12

COLOR PALETTE

To maintain consistency across multiple print and electronic applications, these two PMS colors have been selected for the main logo treatment:

- PMS 281
- PMS 116

PRIMARY PRINT & WEB COLORS



#24407b

#46b8f7

PMS 7597 U

R:221 G:107 **B:78**

PMS 280 U R:36 G:64 B:123

PMS 2915 U R:70 G:184 B:247

LOGO COLORS

PMS 281

C:100 M:70 Y:0 K:30

C:0 M:15 Y:95 K:0

SECONDARY PRINT & WEB COLORS

#172a52

#4d88cc

PMS 285 U

R:77

#a1d96a

PMS 367 U

PMS 5463 U

R:23 G:42 **B:82** G:136 B:204

R:161 G:217 B:106

#c8c9cb

R:200 G:201 B:203

PMS COOL GREY 2 U



PMS 656 U

R:235 G:235 B:235



APPROVED SILVER AND GRADIENTS

PMS 871 GOLD



WARM **GRADIENT**

LOGO

- A MINIMAL PERIMETER SPACE
 Always keep the logo free and cle
 - Always keep the logo free and clear with a minimum of one "C" space around the logo.
- B SIZING
 When applications require smaller usage of the logo it is best to use the 1 or 2-color reversed logo. For optimal readability the logo should appear no smaller than 1" in width.







LOGO CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 14



























LOGO COLOR VARIATIONS

1-COLOR - BLUE / BLACK

Designed for small or single color applications when grayscale is not an option. Preferred color is CAF blue (PMS 281), but secondary single color usage is permitted. Use this logo embossed on injection molded products or on small silkscreened applications like ballpoint pens, etc.

1-COLOR - WHITE

Designed for apparel and limited print applications that require the logo used on a darker background.

2-COLOR FLAT - BLUE AND YELLOW Designed for use in applications where color is limited. Use this logo embroidered or silk-screened on apparel.

2-COLOR INVERSE - WHITE AND YELLOW

Designed for apparel and limited print applications that require the logo used on a darker background. These logos include white with gold star (1-color tints of PMS 116), and white with a 4-color CMYK star.

2-COLOR GRADIENT - BLUE AND YELLOW

Designed for use in applications where color is limited. Use this logo embroidered or silk-screened on apparel.

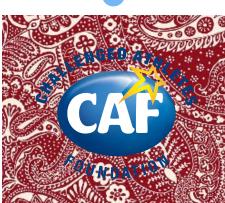
FULL-COLOR PREMIUM LOGO

Designed for use in premium applications where full-color printing or high-resolution display is available. Use this logo in full-color print ads and digital or web formats.

















LOGO DO NOT...

- A CHANGE LOGO ORIENTATION
- B PLACE LOGO ON POOR BACKGROUND COLOR
- C OUTLINE THE LOGO
- D PLACE ON BUSY PATTERNS OR IMAGES
- E REMOVE LOGO ELEMENTS
- CROP THE LOGO
- G CHANGE LOGO COLORS
- SQUISH AND STRETCH

Rudy Garcia-Tolson runs a track workout with fellow Team CAF athletes

APPAREL GUIDELINES

These are the rules behind using the CAF logo to create various pieces of apparel. All CAF logo usage on apparel must be approved by CAF Marketing department. Please submit mock-ups to **Marketing@challengedathletes.org** for approval.

EMBROIDERY

- Registration mark on CAF logo MUST be included on all embroidery.
- 3" Logo to be used on polos (over heart or opposite other brand logos i.e. Nike swoosh).
- 3" Logo to be used on hats (center).

SCREEN PRINTING

• Registration mark on CAF logo MUST be included on all screen printing.

3-INCH LOGO

- T-shirts (over heart or opposite other brand logos i.e. Nike swoosh).
- Polos (over heart or opposite other brand logos i.e. Nike swoosh).
- Shorts (bottom right leg or opposite other brand logos i.e. Nike swoosh).
- Athletic Pants (upper right thigh or opposite other brand logos i.e. Nike swoosh).
- Hats (centered).

5-INCH LOGO

- T-shirts (center chest).
- Pullover Sweatshirts (center chest).

6-INCH LOGO

- T-shirts (center upper back).
- Pullover Sweatshirts (center upper back).
- Jackets (center upper back).

APPAREL GUIDELINES CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 17

IMAGERY

When it comes to selecting the imagery used for CAF, remember to follow the brand pillar of AUTHENTIC. It is important to show that these athletes are pushing themselves to the limit, however difficult that may be, so show the sweat and the tears. This also means that we want to try to show the entire body of the athlete in order to show the disability. One more aspect of AUTHENTIC to keep in mind is to not select images that are stylized or over edited. Avoid high contrast, HDRI, over saturation, images with gradients or vignettes, and images with cloudy skies. Always strive for candid photos and stay away from staged images in front of studio backdrops, unless the context makes sense (Holiday Campaign).

Another important consideration when selecting images is to try and keep it simple. Sometimes these images will have text over them, so stay away from images with complex/complicated background. Also avoid images that have a lot of text and logos within the environment in order to make the athlete the focal point.



IMAGERY CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 18









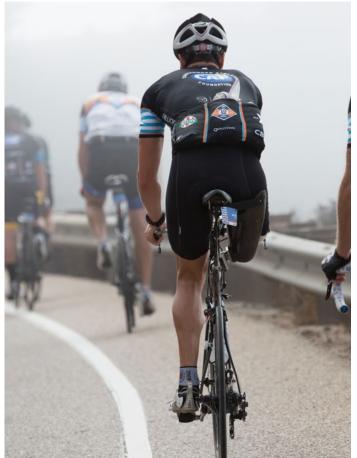


















A



B



C





- A ON BRAND IMAGE CHOICE
- B OFF BRAND IMAGE CHOICE
 This is an example of an overly stylized image.
- C TOUT IMAGE
- D TOUT IMAGE CONSTRUCTION

 These are instructions to produce Tout Images.

WHITE LINES

photo-lines.psd 25-35% opacity depending on the image.

SELECTED IMAGE

Add a Black and White adjustment. Set the blending mode to multiply. Images usually need to be brightened.

LIGHT BLUE BACKGROUND

#46b8f7 r:70 g:184 b:247

IMAGERY - CONTINUED CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 20

TYPOGRAPHY

The typography used for the CAF print and digital is **Trade Gothic**. The use of italics is for headlines and calls-to-action while the condensed treatment is primarily used as navigation.

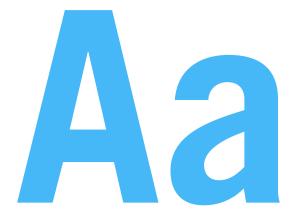


Trade Gothic LT Std Bold Condensed No. 20

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789 4

Trade Gothic LT Std Bold Oblique

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789



Trade Gothic LT Std Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789



Trade Gothic LT Std Regular

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789

TYPOGRAPHY CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 21

H1

LOREM IPSUM DOLOR

Trade Gothic LT STD: Bold Oblique Size: 48 px Leading: 48 pt Uppercase

H2

LOREM IPSUM DOLOR

Trade Gothic LT STD: Bold Oblique Size: 30 px Leading: 30 pt Uppercase

Н3

LOREM IPSUM DOLOR

Trade Gothic LT STD: Bold Oblique Size: 21 px Leading: 21 pt Uppercase

BRAND TAGLINE

LOREM IPSUM DOLOR

Trade Gothic LT STD: Bold Oblique Size: 14 px Uppercase This is used for large, bold section headers.

This is used when h1 headers are too dominant or if h1 cannot fit comfortably.

This is used as a header within a tout.

This is used for the brand tagline within the website navigation.

NAME - LARGE

LOREM IPSUM DOLOR

Trade Gothic LT STD: Bold Condensed No. 20 Size: 30 px Uppercase

NAME - MID

LOREM IPSUM DOLOR

Trade Gothic LT STD: Bold Condensed No. 20 Size: 21 px Leading: 21 pt

NAME - SMALL

LOREM IPSUM DOLOR

Trade Gothic LT STD: Bold Condensed No. 20 Size: 18 px Leading: 18 pt

NAME INFORMATION - LARGE

LOREM IPSUM DOLOR

Trade Gothic LT STD: Regular Size: 16 px Tracking: 0

NAME INFORMATION - SMALL

LOREM IPSUM DOLOR

Trade Gothic LT STD: Regular Size: 10 px Tracking: 25

This is used on the name of an event or program for said event or program on its details page. It is also used to display the main title header on the blog article page.

This is used for the names of athletes and ambassadors over portrait images. This is also used for event/program names when they are displayed in a list or a tile format.

This is used when the Mid version is too large on event list format.

This is used for secondary information that follows the Name - Large. Used to display time and location of events, authors of blog posts, etc.

This is used for secondary information that follows the Name - Small.

BODY COPY ON WHITE BACKGROUND

Lorem ipsum dolor sit amet, consectetur adipiscing elit. In vestibulum magna nec nisi sagittis luctus.

Trade Gothic LT STD: Regular Size: 14 px Leading: 21 px Sentence Case

BODY COPY ON DARK BACKGROUND OR IMAGE

Lorem ipsum dolor sit amet, consectetur adipiscing elit. In vestibulum magna nec nisi sagittis luctus.

Trade Gothic LT STD: Regular Size: 16 px Leading: 24 px Sentence Case

NAV LINKS

LOREM IPSUM DOLOR

Trade Gothic LT STD: Bold Size: 14 px Uppercase

UTILITY NAV LINKS

LOREM IPSUM DOLOR

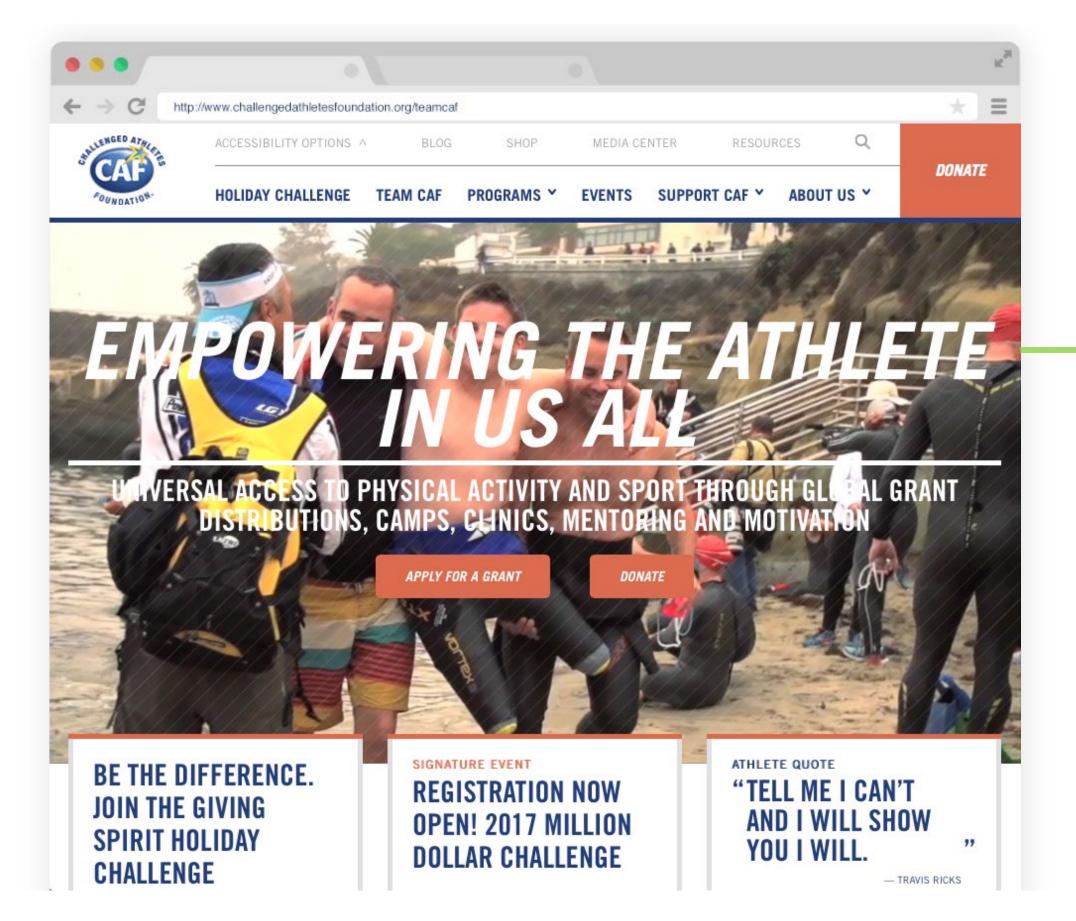
Trade Gothic LT STD: Bold Size: 12 px Uppercase This is used for body copy when the type color needs to be lighter then the background.

This is the default body copy style.

This is used for the Primary Global Navigation links.

This is used for the Utility Navigation links.

TYPOGRAPHY - CONTINUED CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 24



GUIDING WEB PRINCIPLES

From designing the structure of web pages, to crafting the content that goes within those pages, these simple principles should be top-of-mind whenever creating new web experiences for CAF.

SHOWCASE TRANSFORMATIONAL MOMENTS

Fuel awareness and growth through unique programs and events.

TELL POWERFUL STORIES

From event wrap-ups to athlete blogs — authentic stories from #TeamCAF deserve to be heard.

WAYS AND REASONS TO GIVE

Team CAF does amazing things. Let's provide multiple avenues for people to get involved.

MAKE INFO EASY

Some people just need answers. Simple requests deserve a simple process.

GUIDING WEB PRINCIPLES

CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 25



BE THE DIFFERENCE. JOIN The giving spirit holiday Challenge

REGISTRATION NOW OPEN! 2017 MILLION DOLLAR CHALLENGE ATHLETE QUOTE

"TELL ME I CAN'T AND I
WILL SHOW YOU I WILL."

-TIXUS FICKS











WE ARE ATHLETES

No matter if they're headed to the Paralympics, or playing tag with their grandkids, if an athlete has the desire to pursue an active lifestyle, we're there to support them.

SEE ALL TEAM CAF ADMITTES









KEY WEBSITE ELEMENTS

HOME PAGE CURRENT EVENT TABS

These tabs are meant to keep viewers coming back to the page. Can populate with current events, upcoming signature events, blog posts, podcasts, etc.

B HOME PAGE SLIDER

Section to define what CAF is for new audiences. Video b-roll plays behind brief defining text of CAF. Not meant to change any CTA's.

TEAM CAF PAGE: WE ARE ATHLETES

Athletes can manually change frequently, so long as there is a plethora of gender, race, and disability represented. Also the same for 'We Are Supporters' section on the same page. Fixed image size is 470px x 709px.

D HEADER IMAGES WITH KEY WORDS

Header images of the Programs, Events, Support CAF, and About Us pages feature a matching key word to define the importance of that part of CAF. Image size is 16:9 ratio.

HEADER IMAGES

To best tell CAF's story, imagery is meant to be big and bold on pages. Banner images are fixed size. Image size is 16:9 ratio.

KEY WEBSITE ELEMENTS CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 26

UI ELEMENTS

A BUTTON ANATOMY

Buttons should have a minimum of 30px horizontal padding. Buttons should contain a maximum of 25 characters and the copy should be direct and clear.

- B PRIMARY BUTTON
- © SECONDARY BUTTON

This button is used for the less important link when there is already a primary button present. However, two or more Primary Buttons can be displayed at once.

- D INACTIVE STATE
- ACTIVE UNSELECTED BUTTON ON DARK BACKGROUND
- F INACTIVE BUTTON ON DARK BACKGROUND
- G TAC

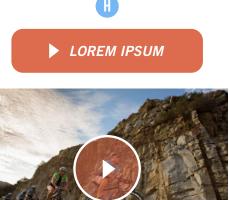
This is a tag to show the user the conditions they have set. The construction of the tag is different than the button, the tag's overall padding is a consistent 15 px.

H VIDEO PLAY BUTTON

This can be displayed with or without text, but always over a video still or image. The bottom version is when a video is displayed within a media grid.

F LARGE BUTTON







UI ELEMENTS CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 27



ASPEN MEDICAL PRODUCTS SAN DIEGO TRIATHLON



CHALLENGE 6:30AM I SAN DIEGO, CALIFORNIA

SIGNATURE EVENT

OCT 23









CAMPS + CLINICS

Rising Star Camps + Clinics: Challenged Athletes Foundation's® camps and clinics provide support and coaching to individuals who have suffered a traumatic injury, have a physically impairing dise...





LA JOLLA BEACH & TENNIS CLUB

To assure you receive the discounted rate, mention that you are with the Challenged Athletes Foundation at the time of booking.

Reservation Info



NOV 22



NOV **22**

TYPES OF CARDS

- A EVENT CARD
- B BLOG CARD
- PROGRAM CARD
- D HOTEL CARD
- F DATE SQURE SMALL
 This is used in ALL Event Cards.
- F DATE SQURE LARGE

 This is reserved for Event Details page.

UI ELEMENTS - TYPES OF CARDS

CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 28

A

OCT 23

SIGNATURE EVENT

ASPEN MEDICAL PRODUCTS SAN DIEGO TRIATHLON CHALLENGE

6:30AM I SAN DIEGO, CALIFORNIA



EMPIRE STATE BUILDING RUN-UP 2016

November 16, 2015 New York, NY



DEC 10 ÖSSUR RUNNING AND MOBILITY CLINIC — ARIZONA 9:00AM I SAN DIEGO, CALIFORNIA



ост 23

SIGNATURE EVENT

YMCA OF SAN DIEGO COUNTY TOUR DE COVE

9:00AM I LA JOLLA, CALIFORNIA







EVENT CARD VARIATIONS

A SMALL EVENT CARD

This is the default Event Card for the list view.

B SMALL EVENT WITH IMAGE CARD

Small Event Cards can be paired with an image. The date is now displayed in the Name Information under the Event Title.

C DEFAULT EVENT CARD

This is the default Event Card. It has a light blue date square and the border-top is green.

SIGNATURE EVENT CARD

This card is reserved for Signature Events only. These cards have different styling then the Default Events Cards. It is denoted with the "Signature Event" text as well as the Date Square being dark blue and the bordertop is orange.

SIGNATURE EVENT LARGE CARD

This card is reserved for the Signature Events Carousel.







Challenged Athletes Foundation

SPONSOR POST EXAMPLE:

Important to make the sponsor feel as though they are the hero making a difference in the lives of Team CAF athletes. Rather than a sales pitch or typical "thank you" post, authentic and motivational content stands out and reaches a broader audience. Important to note as well, Facebook algorithm analyzes amount of tags and hashtags and assesses the amount of "promotional" material in post.

EVENT POST EXAMPLE:

Important to remember our platforms have a worldwide audience. Making an ask to sign-up for an event must also have a general appeal to remain relevant, and keep consistent with motivational brand content.

BIO / AUTHENTIC POST EXAMPLE:

Important to note that athlete bios should focus on the positive, fighter, and motivational spirit of Team CAF athletes. Common bio structure: (1) sentence about challenge, (1) motivational quote from athlete or sentence about how the athlete persevered, and (1) quote about where they are now.

Important to capture the raw and authentic content from various athletes. CAF online audience loves to hear about experiences from the perspective of Team CAF athletes.

SOCIAL MEDIA GUIDELINES

Across all social and digital channels, it's imperative to maintain brand consistency in messaging and imagery.

IMAGERY THAT TOUCHES THE HEART

We rely on authentic and impactful imagery that inspires the audience.

AUTHENTIC CONTENT

From event wrap-ups to athlete blogs — authentic stories from #TeamCAF deserve to be heard.

TAGS

It's a movement - #TeamCAF incorporates all volunteers, partners, supporters, participants and athletes.

LOGO PLACEMENT

CAF logo prominent on all imagery and content for brand and shareable social integrity.

PROGRAMS

Challenged Athletes Foundation recognizes the athletic greatness inherent in all people with physical challenges and supports their goals by providing unparalleled sport and physical fitness opportunities that lead to success in athletics and in life.



GRANT PROGRAM

Expensive equipment or training shouldn't be the biggest hurdle athletes face in their endeavors. The Access for Athletes Grant program is committed to helping athletes overcome financial impediments by providing funding grants for equipment, training, coaching and competition costs.



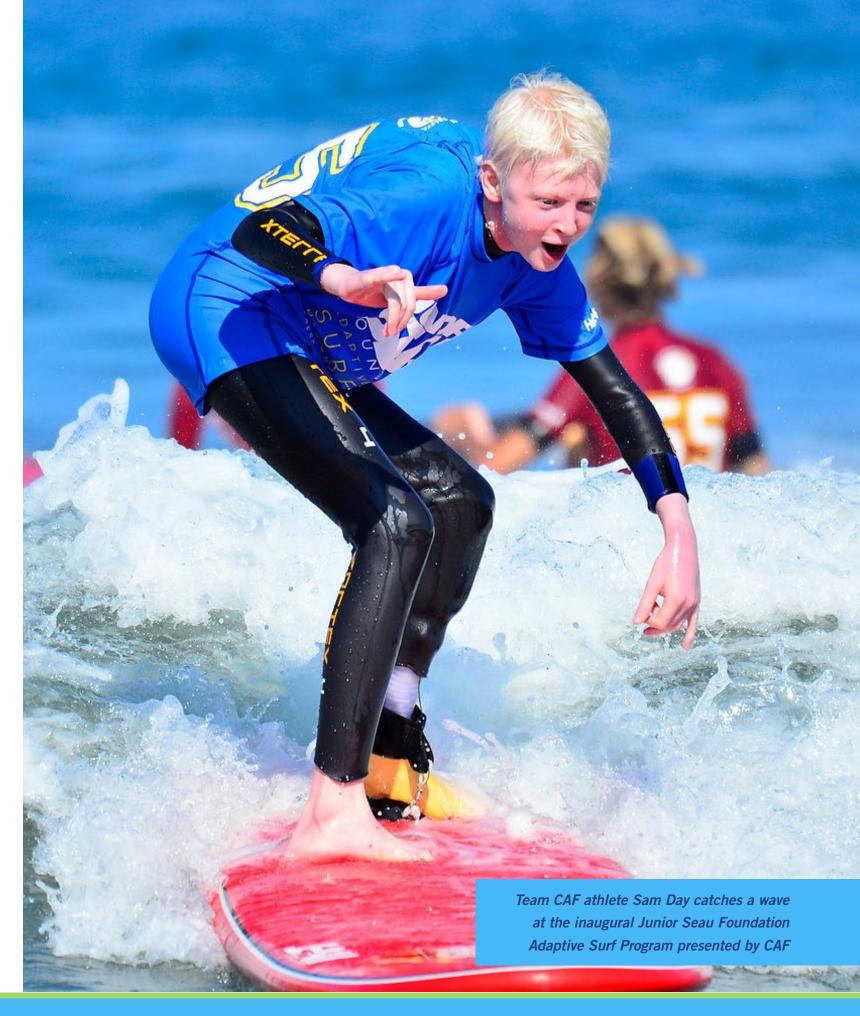
CAMPS + CLINICS

Rising Star Camps + Clinics allow each participating individual to develop the confidence they need to reach their personal and fitness goals through a variety of sport camps and clinics.



COMMUNITY + EDUCATION

The Reach High Community + Eduction program was created in an effort to change perceptions about people with physical challenges. CAF provides key information, resources and opportunities through community outreach, awareness and education programs.



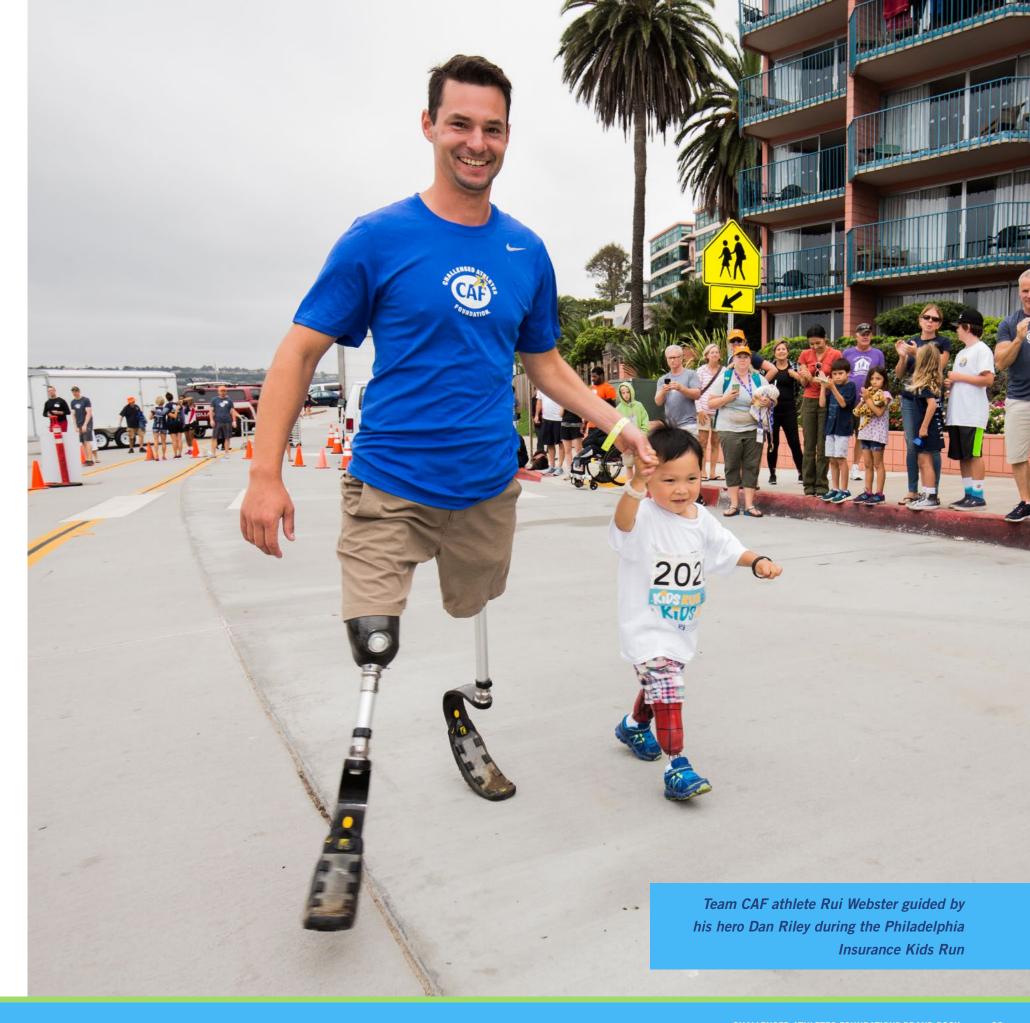


OPERATION REBOUND® - FRONTLINE TO FINISHLINE™

CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 32

SIGNATURE EVENTS

Challenged Athletes Foundation puts on unique, first-class fundraising events as an avenue to get involved and make a difference. CAF events are challenging and rewarding, but most importantly allow people to see first-hand how they are changing the lives of challenged athletes.



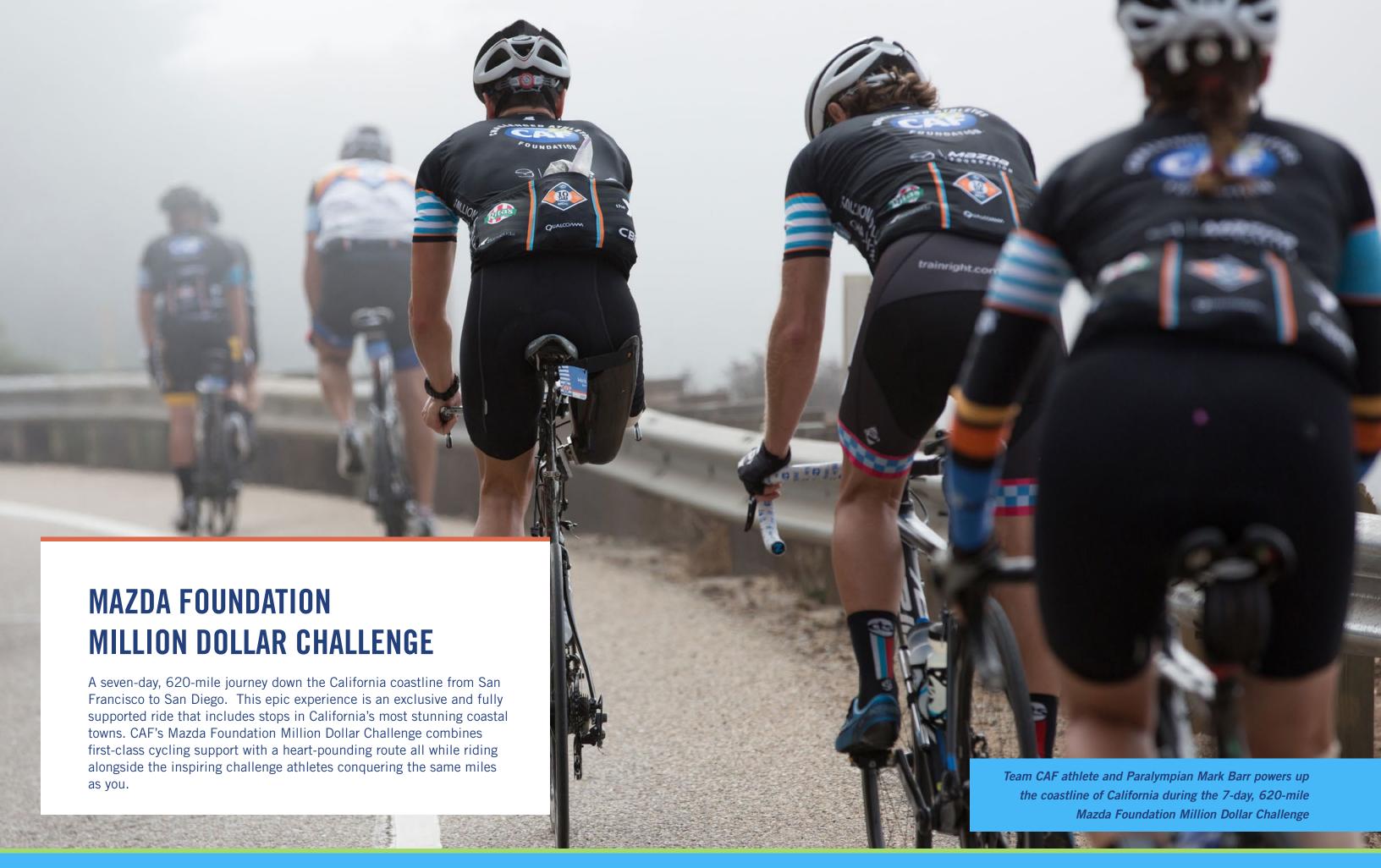
SIGNATURE EVENTS CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 33





SIGNATURE EVENTS - BACK TO BACK CYCLING CHALLENGES

CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 35





TEAM CAF

Where others see obstacles, we see opportunities. This is the philosophy of every person on Team CAF, and it's what inspires us to redefine what's possible. We are athletes, we are families, we are volunteers, we are partners, and we are supporters. But above all us, we are the ones bold enough to finish a challenge, and ask "what's next?"

- WE ARE FAMILIES

 NOAH AND LUCAS ALDRICH PERSONIFY THE POWER

 OF BROTHERLY LOVE
- B WE ARE PARTNERS

 ASPEN MEDICAL PRODUCTS TEAM, THE PROUD TITLE

 SPONSOR OF SDTC FOR 16 YEARS AND COUNTING
- WE ARE SUPPORTERS

 BASKETBALL LEGEND BILL WALTON RIDES 620-MILES

 DOWN THE COAST OF CALIFORNIA EACH YEAR

 TO SUPPORT CAF'S MISSION
- D WE ARE STAFF

 AS AN ACCOMPLISHED CHALLENGED ATHLETE HIMSELF,

 TRAVIS RICKS IS ALSO AN IMPACTFUL MENTOR
- E WE ARE VOLUNTEERS

 THE HEART OF CAF, THEY GENEROUSLY DONATE THEIR

 TALENTS AND TIME



TEAM CAF CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 38

ADAPTIVE SPORTS

We support active lives for everyone, with our reach extending across a wide range of sports.

ARCHERY ROWING

BASEBALL RUNNING

BASKETBALL SAILING

BIATHLON SCUBA

BOCCIA SHOOTING

BOWLING SKATEBOARDING
CANOEING SLED HOCKEY
CYCLING SNOWBOARDING
CROSS-COUNTRY SKIING SNOWSHOEING

CURLING SOCCER

DOWNHILL SKIING STRENGTH TRAINING

EQUESTRIAN SURFING
FISHING SWIMMING
GOLF TABLE TENNIS

HANDCYCLING TAI CHI HIKING TENNIS

HUNTING TRACK AND FIELD

KAYAKING TRIATHLON

MARTIAL ARTS VOLLEYBALL

MOUNTAIN BIKING WATERSKIING

PADDLING WHEELCHAIR RACING

RAFTING WINDSURFING

ROCK CLIMBING YOGA



ADAPTIVE SPORTS CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 39

SPECTRUM OF ATHLETES

CAF athletes are defined by their spirit, will and positive 'can-do' attitude - not their disabilities. They are mothers, fathers, sons and daughters; firefighters, movie stars, veterans and veterinarians; students, professors, physicians and technicians. They are all classes, ages and ethnicities.

- A ALANA
 PARALYMPIAN, PIONEER, SHREDDER
 SPORT: SKI, KAYAK, BASKETBALL, SURFING
- B BRAYLON
 SPEEDSTER, TEAMMATE, TV-STAR
 SPORT: BASEBALL, TRACK, ACROBATICS
- C DARTANYON
 COMPETITOR, POWERHOUSE, MUSICIAN
 SPORT: JUDO
- D HAVEN
 WINNER, FASHIONISTA, DYNAMO
 SPORT: SWIM, TRACK
- E LEROY
 VICTOR, MOTIVATOR, JOKESTER
 SPORT: WRESTLING
- F ANTHONY
 SOLDIER, LEADER, ENTREPRENEUR
 SPORT: BASKETBALL, MARTIAL ARTS
- G ABEL
 CHARMER, SKATER, ADVENTURER
 SPORT: WCMX
- H MAYLI
 CHAMPION, ANGEL, #BESTIE
 SPORT: CHEER, DANCE, VOLLEYBALL



SPECTRUM OF ATHLETES CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 40

SARAH REINERTSEN

SPORT: MARATHON, TRIATHLON

A former Paralympic track athlete and first amputee woman to complete Ironman Kona, current triathlete, Sarah Reinertsen, has served as motivation for countless athletes by demonstrating what she could accomplish in spite of being born with a bone growth disorder.

Sarah has won accolades for the USOC and ESPN Best Female Athlete with a Disability (in 1991 and 2006 respectively), as well as been named USAT Best Physically Challenged Triathlete of the Year in 2006.

Sarah has also been featured on the cover of Runner's World among numerous other publications, including ESPN's The Body Issue.

Sarah makes a living as a motivational speaker, showing others that no matter your challenge, you can achieve your dreams. Now an author, she also acts as a CAF and Nike spokesperson, sharing her knowledge and experience with kids and other challenged athletes.





CAF SPOKESPEOPLE - SARAH REINERTSEN

CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 41

SCOUT BASSETT

SPORT: TRACK AND FIELD

A fire took away Scout's right leg during her infancy and a government orphanage threatened to take away her childhood as well. Thankfully, Scout was adopted at the age of seven and brought to the States.

By the age of 13, Scout was looking to sports as a medium to transcend social and cultural barriers. An introduction to Challenged Athletes Foundation and a grant for a running prosthetic reinforced Scout's dedication to athletics.

Shortly after, Scout was competing in the Track and Field World Championships. It became the first step towards a track career that would take her to multiple championships and trials as she prepared for her first Paralympic appearance in Rio in 2016.

Scout has also been on the USA Paratriathlon National Team, where she won three silver medals and a bronze medal at the ITU Paratriathlon World Championships.

An elite sprinter, triathlete, and world record holder, Scout is also a spokesperson for CAF and Nike, as well as advocate for adaptive athletics worldwide.





CAF SPOKESPEOPLE - SCOUT BASSETT

CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 42

RUDY GARCIA-TOLSON

SPORT: SWIMMING, TRACK AND FIELD

A three-time Paralympic swimmer and track athlete, Rudy is also a motivational speaker championing the message that "A Brave Heart is a Powerful Weapon".

Rudy believes his lack of legs is a gift. After all, it is his circumstance that defines his drive and gives his determination direction. At 8-years-old, Rudy vowed he would swim in the 2004 Paralympic Games.

At 16-years-old, Rudy brought home with a gold medal in the 200 meter individual medley, leaving only his name as the world record holder for the SM7 class. Rudy would make equally impressive showings at the 2008, 2012 and 2016 Paralympics, consistently breaking his own records.

A spokesperson for Challenged Athletes Foundation, Rudy has helped countless adaptive athletes find themselves through sport and opened their door to greatness. Both Challenged Athletes Foundation and Rudy are honored to be in partnership with each other since Rudy was only 8-years-old





CAF SPOKESPEOPLE - RUDY GARCIA-TOLSON

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WILLIE STEWART

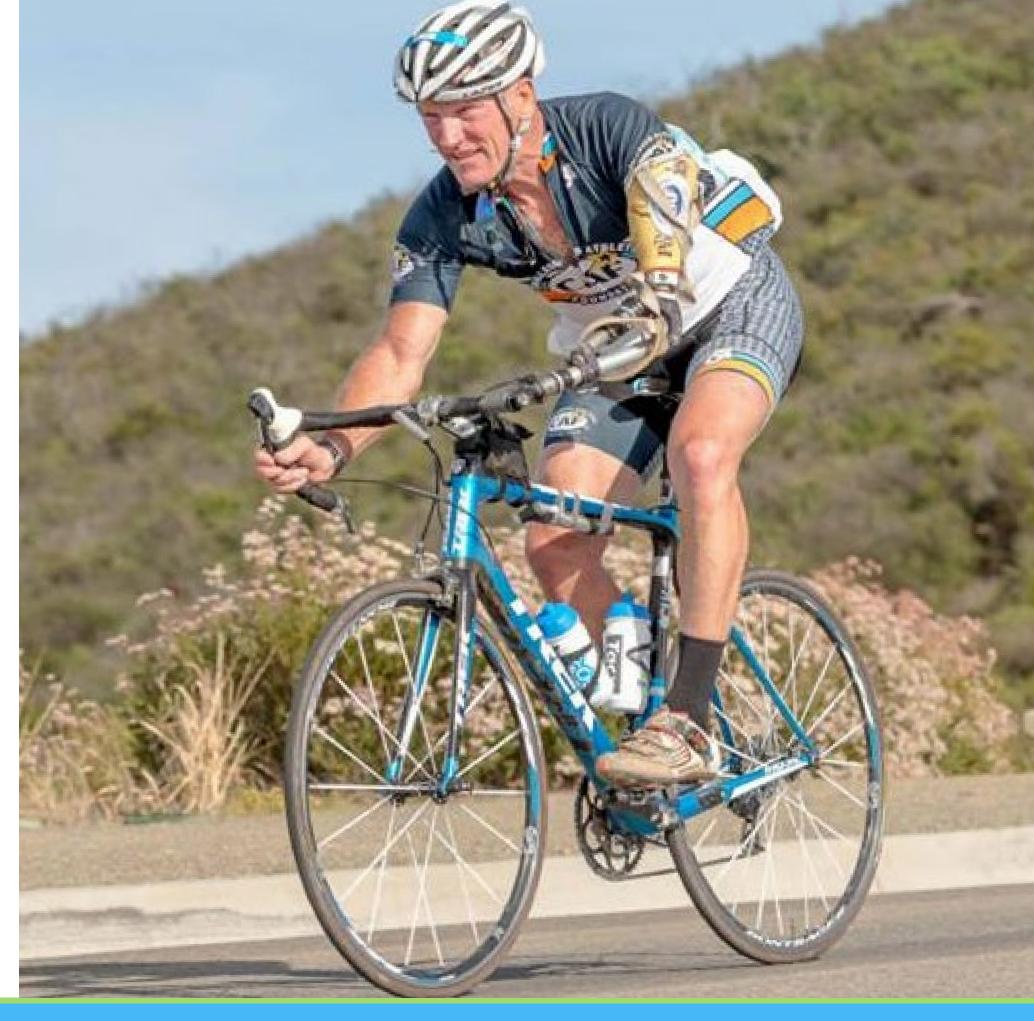
SPORT: CYCLING, TRIATHLON

In 1980, a construction accident resulted in Willie's arm being ripped out of the socket. Because of rush hour traffic, Willie ran a mile on foot to the hospital while trying to hold his left bicep muscles in with his remaining arm.

The former all-state wrestler showed his enduring grit by competing in a host of endurance and extreme sports. Willie captained the Washington Rugby Football Club a few short years after losing his arm and turned that experience into a catalyst that launched him into the world of endurance sports.

Willie's sport resume includes winning the Catalina Marathon overall, completing the Ironman and Xterra world championships, and winning a Paralympic medal in cross country skiing. Willie is also a 15-time Escape from Alcatraz Triathlon finisher and current course record holder, two-time finisher of the grueling HURT 100 mile run in Honolulu, Hawaii, and has kayaked the Grand Canyon with one arm. Willie has finished at the Blueprint for Athletes Leadville Trail 100 MTB six times.

Willie serves as a spokesperson and advocate for Challenged Athletes Foundation and plays a key role in facilitating events such as the San Diego Triathlon Challenge and Heroes, Heart, and Hope Gala in New York. Willie has mentored countless adaptive athletes and pushed them into achieving their true potential.



CAF SPOKESPEOPLE - WILLIE STEWART

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BOARD OF DIRECTORS

The exceptional Board of Directors of the Challenged Athletes is a huge part of the success of the organization. Each Board Member devotes countless hours and offers various strengths and expertise to ensure that CAF has a comprehensive strategic plan and vision for success. The Board Officers (Founders) are the individuals responsible for the vision that created what is now the Challenged Athletes Foundation.



JEFFREY ESSAKOW CAF Board Chairman, Founding Member President Protea Holdings



BOB BABBITT CAF Board Vice President, Founding Member Co-Founder, Competitor Publishing CEO, Babbittville Media Group. Creator Muddy Buddy Ride and Run Series



RICK KOZLOWSKI Founding Member Retired President **KOZ** Enterprises



TOMMY KNAPP CAF Board Treasurer Entrepreneur and Associate Professor USC



DEAN ROEPER CAF Board Secretary Managing Partner Teel & Roeper, LLC



BILL GEPPERT Retired Senior Vice President Cox Communications



JEFF JACOBS Co-Owner Rancho Valencia Resort & Spa



DAVID JOCHIM Managing Director Professional Services Group, MUFG Union Bank



ROBERT KAPLAN Partner Torrey Pines Health Group, Inc.



STATH KARRAS Executive Director Burnham-Moores Center for Real Estate at University of San Diego



TABI KING Group Marketing Director, Functional Bracing DJO Global



DAVID SAMSON President Miami Marlins



ALAN SHANKEN Senior Vice President **UBS Private Wealth** Management



SCOTT STACKMAN Managing Director, Investments & Private Wealth Advisor UBS Private Wealth Management

THE DIFFERENCE OUR **PARTNERS MAKE**

CAF strives to connect and develop long-term relationships with corporate partners, private foundations and other funders who share our commitment to improve the lives of others through sports and physical fitness. We believe that a successful relationship has several points of intersection in terms of shared value, employee engagement, transformational moments and a genuine understanding of what each party brings to the table. We thank our many sponsors and partners for helping us fiscally, through in-kind product donations and by creating shared value through our brand connection.

Select major partners include:















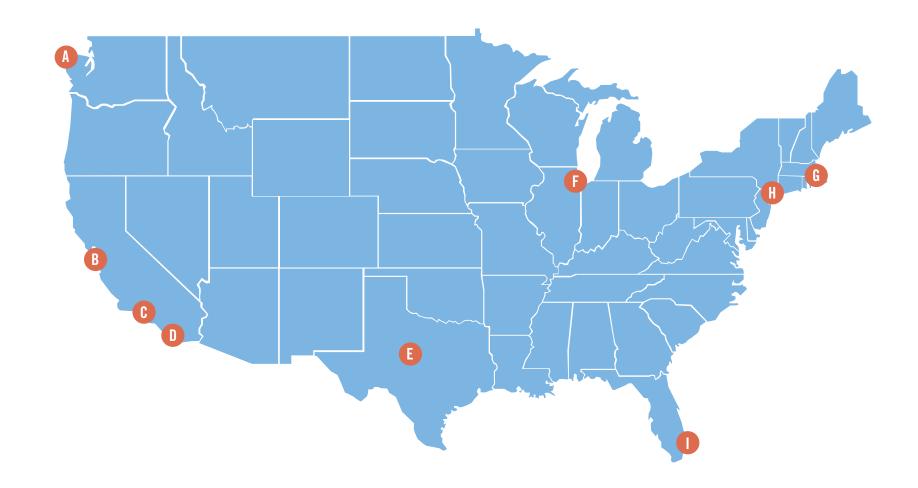






REGIONAL GROWTH

- A SEATTLE, WASHINGTON
- B SAN FRANCISCO, CALIFORNIA
- C LOS ANGELES, CALIFORNIA
- D SAN DIEGO, CALIFORNIA
- E DALLAS, TEXAS
- F CHICAGO, ILLINOIS
- **G** BOSTON, MASSACHUSETTS
- H NEW YORK, NEW YORK
- MIAMI, FLORIDA



REGIONAL GROWTH CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 47





As awareness of CAF grows, we are excited to receive more and more grant applications every year. However, even with successful events, generous support from sponsors and donors, and committed fundraisers, there is a continued need to raise funds that will help support every challenged athlete who applies for a grant.



AVERAGE HOUSEHOLD INCOME OF 55% of CAF GRANT APPLICANTS



ADDITIONAL DOLLARS NEEDED TO FULFILL 100% OF 2015 GRANT REQUESTS'



GRANT APPLICANTS WHO WILL NOT RECEIVE A CAF GRANT THIS YEAR'

\$4.7M+

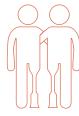
ESTIMATED LIFETIME COST FOR AN INDIVIDUAL WHO SUFFERED A SPINAL CORD INJURY AT AGE 25*2

\$500K+

ESTIMATED LIFETIME HEALTHCARE COSTS FOR INDIVIDUALS WITH LIMB LOSS



INDIVIDUALS REPORTED INCREASE IN HAPPINESS, CONFIDENCE AND **EMOTIONAL SATISFACTION AFTER** RECEIVING A CAF GRANT



INDIVIDUALS REPORTED INCREASE IN PARTICIPATION IN SOCIAL ACTIVITIES AFTER RECEIVING A CAF GRANT



INDIVIDUALS REPORTED INCREASE IN HOBBIES AND **NEW INTERESTS AFTER RECEIVING A CAF GRANT**



INDIVIDUALS REPORTED AN INCREASE IN LIFESTYLE IMPROVEMENTS AND CAPABILITIES DIRECTLY ATTRIBUTED TO CAF SUPPORT

MARKET RESEARCH SUMMARY

Stitch Marketing & Research, 2015

² Spinal Cord Injury Model System, 2015

³ Amputee Coalition, 2015

^{*}For High Tetraplegia (C1-C4) Spinal Cord injury

• 1992

A LEGACY BORN IN THE LAVA FIELDS

Jim MacLaren finishes Kona in an impressive time that sets the Ironman record for amputees and finishes in the top 20% of all competitors including able-bodied athletes. His record would stand for 10 years and inspire many other amputees to follow in his Iron footsteps.

1997

IT'S OFFICIAL

In the years following the first SDTC, numerous challenged athletes reach out to the three friends, demonstrating the need to provide other physically disabled individuals with the support and funding needed to participate in sports. To meet that need, CAF was officially established as a 501c3 nonprofit organization.

• 1998

A BRAVE HEART IS A POWERFUL WEAPON

Robin Williams makes his first SDTC appearance and participates on Team Braveheart with Rudy Garcia-Tolson and Scott Tinley. He becomes a fixture at the event, helping to raise the profile of the SDTC.

2004

MENTORSHIP. AWARENESS. AND SUPPORT FOR OUR TROOPS

CAF launches three new programs to support its mission: Rising Star Camps + Clinics provides confidence-building fitness clinics and mentorship; Reach High Community + Education provides community outreach and increases awareness of what challenged athletes can do; and Operation Rebound provides support and funding to injured troops and first responders.

2005

A MAN. A BIKE. A WORLD OF CHANGE.

The release of Emmanuel's Gift brings national attention to CAF. CAF granted Emmanuel a bike, which he pedaled using just one leg on a 370mile cycling journey across Ghana, appealing to politicians and his countrymen on behalf of the disabled.

MILESTONES

The Challenged Athletes Foundation is proud to have played a pivotal role in not only changing the lives of thousands of challenged athletes, but in changing the world and the way it perceives and accepts those with physical challenges.

TIMELINE - 1992 - 2006

1992

1994

FROM ONE CAME MANY

After Jim MacLaren is paralyzed from a tragic second accident, Jeffrey Essakow, Bob Babbitt and Rick Kozlowski organize the first San Diego Triathlon Challenge (SDTC) to help Jim buy an adaptive van and regain his independence. The goal: raise \$25,000. The results: \$49,000 raised (almost double the target) and ultimately the formation of the Challenged Athletes Foundation.

• 1999

A GROWING DEMAND

CAF distributes more than 200 grants through its Access for Athletes Grant program.

2001

ONE. MILLION. DOLLARS.

The \$1 million mark in annual fundraising is surpassed for the first time.

• 2002

THE STARS AMONG US

SDTC attracts participants from around the world, including celebrities like Jim Carrey, Will Farrell, Robin

2006

CHANGE GEARS. CHANGE LIVES.

The Million Dollar Challenge cycling event is created. Some laughed when the CAF team said they wanted to recruit 100 riders, raise \$10,000 each, and ride 620-miles down the California coast in seven days, with challenged athletes riding sideby-side along the route. The event has now raised more than \$13 million dollars and in 2013 sold out in a record time of 8 hours.

Williams and David James Elliot. Celebrities have come to participate in other CAF events as well.

2006

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2007

CELEBRATING HEROES, HEART & HOPE IN NYC

CAF hosts its inaugural A Celebration of Heroes, Heart and Hope gala in New York City. The event dramatically increases CAF's annual fundraising, while introducing the CAF message to a new market of supporters in New York City and setting the stage for the creation of CAF's Northeast Region.

2010

HOPE FOR HAITI

CAF responds to the earthquake in Haiti that caused nearly 3,000 Haitians to become amputees. CAF challenged athlete mentors and elite coaches travel to Port-au-Prince to host first-ever CAF running clinic in another country.

QUEST TO CONQUER/SUMMITS FOR CAF

The CAF flag flies on top of Mt. Everest thanks to Paul & Denise Fejtek and the "Everybody to Everest" challenge. This was the first expedition of their quest to conquer "7 Summits for CAF" and the climb raised \$110,000.

THE N.EX.T. GENERATION

Project N.Ex.T. mentorship program is launched to connect physically disabled mentees in San Diego County with similarly disabled mentors to provide one-on-one support as role models and partners.

CAF SUPPORTS TEAM USA

CAF supports an impressive 45% of the U.S. Paralympic Team at the Vancouver Winter Paralympic Games.

HIS LEGACY LIVES ON

Jim MacLaren (1963-2010) passes away, leaving a legacy that will carry on through the mission of CAF.

• 2014

SOCHI

Supported X Sochi Paralympians who won Y total medals (will look up, placeholder for now, big names include Amy Purdy, Mike Shea, Evan Strong, Alana Nichols).

2016

2007

2008

MONUMENTAL SUPPORT

More than 656 athletes receive Access for Athletes grants in 2008, totaling more than \$1 million.

ON THE WORLD'S STAGE

CAF supports 21% of the U.S. Paralympic Team at the Beijing Summer Paralympics.

2009

THE BEST DAY IN TRIATHLON

A record number of 200 challenged athletes take part in the SDTC experience, making it the most successful SDTC to date and helping CAF reach a new fundraising milestone of \$5 million in one year.

• 2011

BUILDING A BETTER FUTURE FOR CHALLENGED ATHLETES

The Deni & Jeff Jacobs Challenged Athletes Center opens its doors. CAF's National Headquarters, featuring the R.C. Baker CAF Education Center and the Matrix Adaptive Training Facility has hosted more than 500 events since 2011 and will serve as a home for challenged athletes for years to come.

• 2012

IN SPORT - WE ARE ALL EQUAL

For the first time, prize money is offered at the Paratriathlon event at the Accenture Challenged Athlete National Championship, hosted by CAF, Accenture and Korff Enterprises at the Aquaphor New York City Triathlon. More than 40 challenged athletes participated and the event continues annually.

THE BEST PARALYMPICS YET

The Summer Paralympic Games in London generate unprecedented levels of international support and interest. Eighty-seven CAF-supported athletes compete, winning 35 medals.

ON THE ROAD TO RIO

CAF forms the CAF Elite Paratriathlon Team, which focuses on the development of top-performing CAF-supported physically challenged athletes in anticipation of Paratriathlon's debut at the 2016 Rio Paralympic Games.

2015

SURF'S UP

Co-Hosted first International Adaptive Surf Championship. 3 members of CAF's Elite ParaTriathlon team have qualified for Rio in the sport's debut. Hosted first San Diego Gala in honor of Robin Williams' Legacy, raising over \$3 million.

2016

A NEW WAVE OF ATHLETES

Junior Seau Foundation generously donates \$250,000 to begin the Junior Seau Adaptive Surf Program presented by CAF, which provides instructional clinics for kids with physical challenges to learn how to surf.

TIMELINE - 2007 – 2016 CHALLENGED ATHLETES FOUNDATION® BRAND BOOK p. 50

